# Original Program

COORDINATOR'S GUIDE 2015-2016





# YOUR SUPPLY BOX

This box contains everything you need to run a successful program.

- ★ Art paper
- ➤ Pre-stuffed family packets
  - •Order Form & brochure
- ★ 1 pre-paid UPS label

- **➤** Marketing Kit:
  - Product samples or folders & labels
  - Posters
- \* Art Guidelines

**Questions?** Contact our experienced Customer Service Team at 800.421.0020 or cs@originalworks.com. To keep your program running smoothly, our customer service team will also send out periodic tips and reminders.

## PROGRAM PROMOTION

The more you promote, the more your profits will grow.

#### Ensure your program is a success.

- \* Create colorful, fun artwork that parents will want to preserve.
- \* Check out our free lesson plans if you need some inspiration.
- \* Create excitement with your students by following these promotional tips...

#### Ways to promote the program.

- ➤ Display the posters provided in your supply box in prominent areas where parents & students will see them.
- \* Include program information & deadlines in school annoucements & communications. Promote the program via your school website, social media sites & newsletters.
- ➤ Copy & distribute the Look What's Coming Letter provided in this guide.

Create an eye catching display of sample products.

Need additional promotional tools & ideas?
Check out our eMarketing Kit & other resources in our Customer Care site.
originalworks.com/customer-care

Login
Password:
CCC 15 16 (use capital C's)



#### STEP 1 - CREATE A GREAT PROGRAM WITH GREAT ART

For best results, use the recommended art materials & paper provided. Following our Art Guidelines ensures a successful program.

### WHAT TO USE:

- Use the art paper provided in your supply box
- Fill the entire sheet of paper with color
- ★ Use bright, bold colors
- ➤ Keep important details 1" from the edge
- ➤ Have your artists "sign" their artwork, remembering to keep it 1" from the edge
- Mark the orientation of each artwork. This can be done by placing a "T" at the Top on the back, using pencil
- ➤ Label each artwork with the school, student name, grade & teacher

#### WHAT TO AVOID:

- \* Playing on the edge keep important details at least 1" from the edge as they could be cut off during reproduction
- ➤ Fluorescent colors
- ★ Metallic art media
- \* Chalk & oil pastels
- ★ Abrasives/3D materials
- **⊁** Glitter
- Construction paper- this type of paper does not always reproduce true to color
- ➤ Paper that is not 8 ½" x 11"

## MEDIA THAT WORKS BEST

\* Markers \* Tempera Paints \* Crayons \* Water Color Paints \* Paper Collage \*

For complete instructions, please refer to the Art Guidelines at the back of this guide.

You can also visit:

originalworks.com/artguides
You can find lessons plans online at:
originalworks.com/customer-care

Questions ?

Call our Customer Service Team at 800.421.0020 option 3

- \* Prepare family packets. Place the completed artwork & Dear Family Letter in the pre-stuffed packets found in your supply box. Your Dear Family Letter was emailed to you when your program was confirmed. Please contact our Customer Service Team for questions.
- \* Collect orders. Families will return artwork, Order Form & payment.
- \* **Prepare orders for shipment.** Tape the white copy of the Order Form to the back of each corresponding artwork. Organize the artwork in folders by class & grade (your finished products will be packed the same way, making for easy distribution). We recommend placing the artwork in a large plastic bag to protect it from any weather while being shipped.
- \* Shipping Form D. Complete & return with your orders.
- \* **Shipment.** Using the pre-paid UPS label found in your supply box, send the artwork, orders & shipping form to Original Works. *Give the package to any UPS driver OR take it to a UPS store or authorized UPS facility.*

#### LATE ORDERS?

Collect all late orders and send them to us in a single batch. Should a parent/student require an order form, a blank Order Form can be found at the back of this guide. Shipping of the first group of late orders is free of charge. Any subsequent late orders will be subject to a \$10.00 shipping & handling fee. Specific delivery dates for late/additional orders can not be guaranteed.

#### \* Collect orders.

- Late orders include both new orders and re-orders from families who ordered previously.
- If a family has ordered previously, artwork does not need to be re-sent, however, they must provide the order form number & description of the the artwork from their original order so that we can retrieve the art.
- \* Shipping Form C. Complete & return with your orders.

# Shipping Questions? If you have shipping questions, do not contact UPS directly. Our Customer Service Team can help! 800.421.0020 option 3

Stay on schedule! 27

If orders arrive AFTER your scheduled date, order processing will be delayed until the next processing slot becomes available.

- \* Orders arrive. Orders are shipped and will arrive at your school based on the scheduled delivery date on your program confirmation.
- \* Coordinator envelope. A white coordinator envelope is included in Box # 1 of your shipment. This envelope contains your Order Recap Report and any artwork that could not be processed during order phase.
- \* Student packages. Each package contains the child's original artwork/order form, products ordered & care instructions.

Ceramic & travel mugs will be labeled & packaged separately in the shipping box.

#### CUSTOMER SERVICE: FIX - IT

Although we thoroughly inspect all orders before shipping, occasionally a less than perfect order gets through. We call this a Fix-It, and if it occurs with one of your orders, our friendly Customer Service team is standing by to assist.

- \* Product issues. If your order/product meets one or more of the following criteria, a "Fix-It" should be submitted.
  - Material defect: e.g.: hole in t-shirt, chipped tile or mug . . .
  - Incorrect product: e.g.: ordered a sketchbook and received a journal.
  - Improper reproduction: e.g.: artwork is reproduced upside down on product.
  - Missing product: you were invoiced for a product but it was not received.
- **➤ Shipping Form F.** Complete & return.

#### Do I need to send the artwork back in?

YES...

- Color quality issue Image blurriness
- Incorrect image

- **NO...** Missing item
- Damaged item
- Incorrect item made

When in doubt, consult our Customer Service Team.

**Image retention.** Original Works keeps images on file for a fixed period of time:

- Fall programs images are retained until March 1st
- **Spring programs** images are retained until September 1st

If a Fix-It is submitted after one of these retention deadlines, please submit the original artwork.



All artwork is reproduced "as is." We cannot be responsible for "fixing" custom products if our Art Guidelines are not followed.

Customer Service: 800-421-0020 option 3, available Mon-Fri 8:00am - 4:30pm EST

INTERNAL USE ONLY
CODE:
RECV'D BY:
DATE:

### Shipping Form F Fix-It

This form MUST accompany your additional orders.

Organization Information: Please complete all information					
Organization:			School Account Co	de:	
Address:					
City:	State:			Zip:	
Contact:				Phone: ( )	
Please note any weekdays	you wi	II be closed	<u>l:</u>		
Fix-It: Order Form # & des	criptio	n of art are	e required for p	<b>rocessing.</b> Please co	mplete ALL information.
Order Form #:	Artwo	rk Orientatio	n (choose one) 🗌	] Vertical (portrait) <b>or</b> [	Horizontal (landscape)
Description of art:		I			
Product:		Problem:			
Student Name:			Teacher:		Grade:
Order Form #:	Order Form #: Artwork Orientation (choose one) Vertical (portrait) or Horizontal (landscape)				Horizontal (landscape)
Description of art:	•				
Product:	Problem:				
Student Name:			Teacher:		Grade:
Order Form #:	rder Form #: Artwork Orientation (choose one)  Vertical (portrait) <b>or</b> Horizontal (landscape)			Horizontal (landscape)	
Description of art:					
Product:		Problem:			
Student Name:			Teacher:		Grade:
Order Form #:	Artwork Orientation (choose one) Vertical (portrait) or Horizontal (landscape)				
Description of art:					
Product:		Problem:			
Student Name:			Teacher:		Grade:
Order Form #:	Artwo	rk Orientatio	n (choose one) 🗌	Vertical (portrait) <b>or</b> [	Horizontal (landscape)
Description of art:					
Product:		Problem:			
Student Name:			Teacher:		Grade:

Send to: ORIGINAL WORKS

INTERNAL USE ONLY:
CODE:
RECV'D BY:
DATE:

# Shipping Form C- Original Program Additional Orders

This form MUST accompany your additional orders.

Organization Information: Please complete all information						
Organization:			School Code:			
Address:						
City		State:		Zip:		
Contact:			Phone:			
Weekdays you will be close	d:		# Artworks sent	t:		
Orders: Please submit original artwo				order form per artwork. Use this section if ordering these orders.		
Order Form #:	Artwork Descr	iption:				
Is artwork <i>(choose one)</i> Ver	tical (portrait) <b>o</b>	<b>r</b> Hori	zontal (landscape)			
Product:	Product	•		Product:		
Order Form #:	Artwork Descr	<u>iption:</u>				
·	tical (portrait) <b>o</b>		zontal (landscape)			
Product:	Product	•		Product:		
Order Form #:	Artwork Descr					
· · · · · · · · · · · · · · · · · · ·	tical (portrait) <b>o</b>		zontal (landscape)			
	Product: Product: Product:					
Order Form #:	Artwork Descr					
·	Is artwork (choose one)					
Product:	Product			Product:		
Order Form #:	Artwork Descri		1 /1 \			
·	tical (portrait) <b>o</b>		zontal (landscape)	Due divet		
Product:	Product	:		Product:		
Billing Options:  Original Works will provide free shipping & handling for the first shipment of additional orders.  All subsequent additional order shipments will be subject to a \$10.00 shipping & handling fee.  Our organization requires that we issue a Purchase Order to Original Works in order to be invoiced. *The Purchase Order # is:  Please select one:						
Send Profit Check. We are sending 100% of the money collected and will receive our profit check within 10 business days						
of order processing. Please make checks payable to: Original Works * Check #:Check Amount: \$						
Exact payment. We have tallied all of our orders and are sending in the exact amount. The tally will be confirmed by Original Works. Please make checks payable to: Original Works * Check #: Check Amount: \$						
<del></del>			Invoice. Please tally all orders then send us a final invoice. We understand that payment of the invoice is <u>due in full upon</u> receipt. * Please email invoice to: or fax to:			

Send to: ORIGINAL WORKS

W	OF Or www	der v.original		rm s.com
Student Name: (First & Last)	Email:		a "T" on the back of the ar	r Form.
Teacher/Grade:	State: Phone:		the edge may be cut off during production. Place	The artwork must accompany this Order Form.
School/Organization:	City:		Reminder: All artwork is reproduced as is. Details close to the edge may be cut off during production. Place a "T" on the back of the artwork in pencil to indicate top.	The art

#### One Order Form per Artwork

Office		
Use Only	V	

osc om)			
Product	ltm#	Qty.	\$ Amount
15 oz. Ceramic Grande Mug	1		
Wooden Coasters (2)	2		
Tile/Trivet	3		
Keychain (Single)	4		
11 oz. Ceramic Mug	5		
Snowflake Ornament – <b>NEW!</b>	6		
Plate– Ceramic	7		
Wreath Ornament	8		
Magnet	9		
Night Light	10		
Calendar Magnet – <b>NEW!</b>	11		
Journal	12		
Mega Magnet- <b>NEW!</b>	13		
Travel Mug- Stainless Steel	14		
Pendant – Magnetic Jewelry	15		
Notecards (8)	16		
Matted Print	17		
Pocket Pads (2)	18		
Sketchbook	19		
Purse Mirror	20		
Mini Magnets (4) Fits our magnetic pendant	21		
Pot Holders (2) - <b>IMPROVED!</b>	22		
Mouse Pad	23		
Fabric Coasters (4)	24		
Quilt Block	25		
Pillowcase	26		
Tote/Grocery Bag- IMPROVED!	27		
Garden/Decorative Flag	28		
T-Shirt Youth Small (6-8) Youth sizes tend to run small. If in	29		
T-Shirt Youth Medium (10-12) doubt, we suggest	30		
T-Shirt Youth Large (14-16) that you order the next size larger.	31		
T-Shirt Adult Small	32		
T-Shirt Adult Medium	33		
T-Shirt Adult Large	34		
T-Shirt Adult XL	35		
T-Shirt Adult XXL	36		
Notecard Bonus Set (24)	37		
Magnet Package	38		
Office Package	39		
Writer's & Artist's Package	40		
Magnetic Frames – Abstract Design <b>NEW!</b>	41		
Magnetic Frames – B & W Design <b>NEW!</b>	42		
Magnetic Frames – Geometric Design <b>NEW!</b>	43		
Thank you for supporting your school fundraiser!	To	tal Due	\$

INTERNAL USE ONLY:
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RECV'D BY:
DATE:

# Shipping Form D- Original Program Orders

Please submit original artwork & order forms.

Organization Information: Please complete <u>all</u> information	mation				
Organization:	Account Code:				
Address:					
City: State:	Zip:				
Contact:	Phone: ( )				
Note any weekdays you will be closed:	# artworks included:				
Dilli 19 Options.	<b>I handling</b> is offered on all <b>wholesale</b> orders of <b>\$300.00 or more</b> . <b>ng fee</b> will apply and pre-payment of the order is required.				
Our organization requires that we issue a <b>Purchase Order</b> to O	Original Works in order to be invoiced.				
*The Purchase Order # is: and should be re	ferenced on the invoice.				
<u>Please select one:</u>					
Send Profit Check. We are sending 100% of the money collected and will receive our profit check within 10 business days of order processing. Please make checks payable to: Original Works  * Check #: Check Amount: \$					
<b>Invoice.</b> Please tally all orders then send us a final invoice. We understand that payment of the invoice is <u>due</u> in <u>full</u> upon receipt.					
* Please email invoice to: or fax to:					
PLEASE CONSULT YOUR BUSINESS OFFICE FOR YOUR LOCAL	SALES TAX STATUS AND ORGANIZATION'S TAX POLICY				
TAX STATUS: If your school is in: <b>CA, CO, FL, GA, MD, MI, NC, NJ, NY, SC, TN, TX or VA</b> please review the following and check the appropriate box:					
☐ We are TAX EXEMPT and our tax form is attached, has already been a tax exempt form on file, we will be charged sales tax.	submitted, or will be faxed or mailed. We understand that without				
☐ Purchases made by this organization are TAXABLE. We will be charged tax based on the SCHOOL COST of the products.					
It is the responsibility of the organization to increase the PRICE TO FAMILIES to cover any tax liability.					

Send to: ORIGINAL WORKS

Building 1 • 54 Caldwell Road • Stillwater, NY 12170

800-421-0020

# Look What's Coming!



riginal Your ARTWORK ON FUN Norks PRODUCTS TO WEAR + SHARE!

Hello Family: Our school has teamed up with Original Works to offer a very special program. Your child will be creating his or her own artwork. Then you will have the opportunity to order a variety of useful items, all professionally made and featuring your child's very own artwork.

# Why Join in:

\* Purchase personal gifts & keepsakes.

- \* Celebrate your child's creativity.
- \* Fun products under \$10.
- \* Support your school.
- \* Our products.



Look for complete details coming home soon!

# Echen un Vistazo a lo que Sigue



Estimada familia: Nuestra escuela ha unido fuerzas con Original Works para ofrecerles una oportunidad muy especial. Su hijo o hija realizarán su propio trabajo artístico en la escuela. Entonces ustedes tendrán la oportunidad de ordenar una gran variedad de útiles productos, todos ellos elaborados profesionalmente, en los que aparecerá el trabajo artístico de sus hijos.

## 5 Estupendas Razones para Participar:

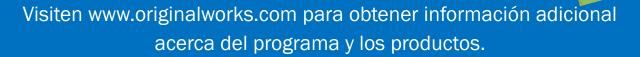
\* Adquirir obsequios y recuerdos personalizados.

\* Celebrar la creatividad de sus hijos.

\* Productos divertidos por menos de \$10.

- \* Apoyar a la escuela.
- \* Nuestros productos están hechos en Estados Unidos.

Estén pendientes de recibir más información en casa, muy pronto



## TIPS FOR THE BEST RESULTS!

- I. Markers. Use bold, bright colors. No fluorescents.
- 2. Tempera Paints. Intense colors reproduce best.
- 3. Crayons. Press hard for rich color.
- 4. Water Color Paints. Bright bold colors look great. Go easy on the water.
- 5. Paper Collages. Glue everything well so pieces are secure.
- 6. Art Paper. For best results use the provided art paper.



- Fill all of the space edge-to-edge.
- Use our paper for the best results.



When creating handprint art, fill the entire sheet of paper.



Bold colors & wide borders add fun &

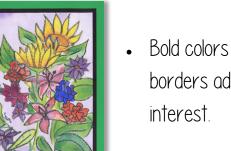
Keep important

dates, at least 1"

from the edge.

details like names or





#### On the Back of the Artwork, please don't forget to ...

Write each child's name, your school name, class & grade. Also mark the top with a "T" on the back in pencil to ensure proper orientation of the artwork.

#### Different Paper Can Cause Problems

If you don't wish to use the free, high-quality art paper that we provide, please note the following:

- Construction paper does not always reproduce true to color.
   Blues will be purple, blacks will be green, reds could be pink, etc.
- Artwork created on paper that is too large or small will not reproduce correctly. It will be returned with instructions to correct and resubmit for processing.
- If you must use your own paper, or need extra paper to complete your program, please use 8½" x 11" 60-70 lb. paper.

#### Please Avoid ...

- Fluorescent Colors. They do not reproduce with the vivid brightness of other media like markers or paint. Pinks may reproduce as purples and vice versa, orange could reproduce as brown, etc.
- Metallic Art Media. Paints, markers, stickers, paper, etc. are often not true to color on final reproductions. Gold will be dull yellow. Bronze and copper will be tinged green.
- Chalk and Oil pastels. They are messy and can smudge,
  making details fuzzy and less defined. If you choose to use
  these media, they MUST be sprayed with a fixative such as

Krylon #1311 Matte Fixative or we will need to return the artwork unprocessed.

 Playing on the Edge. Names, dates, etc. should be placed at least 1" from the edge of the artwork, or they may be trimmed from the image and lost during reproduction. This is especially true with full-bleed products (Magnets, Mouse Pads, Tiles, Key Chains, etc.) where the image actually wraps around the edge of the product.

At Your Own Risk. If you choose to submit artwork using any of the above, please be advised that you do so at your own risk. Refunds will not be provided, and reruns will be done at your cost.

Prohibited Items (to avoid family disappointment)
Glitter, abrasives, copyright material, trademarked material or 3D objects such as cotton balls, google eyes and foam cutouts cannot be used on artwork submitted for this program.

- Glitter. Whether sprinkled on, or incorporated into glue, paint, inks or gel pens, the product may not reproduce correctly and causes machine issues. No glitter please.
- Abrasives. Sand, salt, globs of glue and paste can create scratches on our equipment. Please save abrasives for a different art project.
- Trademark/copyrighted images. This would include copyrighted cartoon characters (i.e., Princess Elsa, Sponge Bob, etc.) trademarked logos (Nike, Coca-Cola, etc.) and images cut from magazines and used in artwork collages.

<u>Don't make us do it!</u> Artwork that arrives containing one or more of these media will, unfortunately, have to be returned without being processed.
There are no exceptions to this policy.

Please note: All products are available with vertical and horizontal artwork.