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| Hi XXXXX!  This year we’ve got you covered, well, at least your table!  I can’t wait to tell you about one of our newest products … introducing our Placemat.  The best part about it? It’s reversible! It’s laminated to showcase the artwork on both sides.  One side with a traditional woven background. Flip it over and find a fun, colorful place setting designed to teach children how to set the table. Overall dimensions: 11 1/2″ x 17 1/2″.  *Pricing: $8.00 wholesale $12.00 SRP\** ***$4.00 PROFIT***  We know that your families will love it as much as we do.  That’s not all that we’ve added to our fabulous product line, see what else is new by clicking [here](http://www.originalworks.com/fundraising-items/new-improved/).  If you are ready to start profiting, click [here](http://www.originalworks.com/contact-us/sign-up/) and complete a quick online sign-up form. Or respond to this email and I’ll start preparing your schedule. |
| With your success in mind,  Representative Name  Territory Representative  Email  Phone #  [www.originalworks.com](http://www.originalworks.com) |

\*SRP is based on 33% profit rate